

SEPTEMBER 14-15, 2021 LOUISVILLE, KY

# GENERATE BRAND AWARENESS, NEW LEADS AND MARKET LEADERSHIP AT CLEAN WATERWAYS

Sponsoring at CLEAN WATERWAYS is a way to improve brand awareness to the inland rivers spill response community. CLEAN WATERWAYS sponsorships are packaged to provide you with more benefits, increased exposure, prominent recognition and unmatched value to connect with influential industry and government professionals. You can make no better investment to reach spill prevention and response prospects for inland regions.

All sponsorships come with a discounted registration rate for sponsor staff to attend the conference, as well as a complimentary virtual booth in our virtual event platform.

# YOUR "VIRTUAL BOOTH" IN THE HYBRID VIRTUAL PLATFORM INCLUDES:

- Customized Design: Upload your logo and company information to create the best experience possible for attendees.
- Booth Personnel: Showcase your team on your company's main booth page.
   From here, attendees will be able to click directly to each team member to request information or schedule meetings.
- Downloadable Resources: The virtual format creates a self-nurturing process for attendees. Include videos, case studies, whitepapers, new product photos and more in your booth for attendees to consume.
- Live Presentations: Your virtual booth serves as a private session between your team and event attendees. Greet attendees live, use pre-recorded demos to guide the conversation, or schedule presentations at specific times for attendees to visit.
- Analytics: Number of views of your company profile, number of people who
  have bookmarked your company, number of contacts made, and more.

# HOST OPERATOR SPONSORSHIP

#### \$15,000 (EXCLUSIVE)

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion of CLEAN WATERWAYS
- Company recognition/logo prominently placed in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Rotating ad on CLEAN WATERWAYS website homepage sponsor to provide artwork for ad
- Company recognition/logo included in all pre-show event promotion e-mails. Once contract is signed and logo is received, inclusion will begin.
- Co-branded pre-show email blast with CLEAN WATERWAYS recognizing sponsor as the host operator sponsor of CLEAN WATERWAYS

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Prominent branding onsite:
  - » Company recognition/logo on entrance unit to the exhibit hall
  - » Company logo in prominent position on signage throughout the event space, identifying as the Host Operator Sponsor
  - » Company recognition/logo on podium signs in conference session rooms
  - » Company branding incorporated with CLEAN WATERWAYS branding and show-look in registration or conference high-traffic areas (signage type and placement is contingent on hotel setup and rules, i.e., foyer space, escalators, elevators, etc.)
- Prominent branding/recognition in virtual platform and mobile app: logo, contact information and 50-word description
  - » Company banner ads within virtual platform
- » Featured listing in virtual platform + mobile app
- Company recognition in the show guide: logo, contact information and 50-word description
- Full page ad in the show guide sponsor to provide artwork for ad
- Option to submit a marketing piece or company collateral into attendee tote bags.
   Attendees will pick up these bags when they check in at registration onsite.
- Option to submit (5) power point slides that will run during the breaks in the conference sessions
- Option to give a 5-minute introduction or video to Keynote or first session
- Company will be recognized, and thanked, during the opening remarks of the Keynote Address or first session

- 5 complimentary conference passes
- Reduced rate for additional conference passes purchased



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## CORPORATE SPONSORSHIP

#### \$10,000

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion of CLEAN WATERWAYS
- Company recognition/logo prominently placed in sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Prominent branding onsite:
  - » Company recognition/logo on entrance unit to the exhibit hall
  - » Company recognition/logo on signage throughout event space, identifying as Corporate Sponsor
  - » Company recognition/logo on podium signs in conference session rooms
- Prominent branding/recognition in virtual platform and mobile app
  - » Featured listing in virtual platform + mobile app
- Option to submit a marketing piece or company collateral into attendee tote bags. Attendees will pick up these bags when they check in at registration onsite.
- Company recognition in the show guide: logo, contact information and 50-word description
- Option to submit (5) power point slides that will run during the breaks in the conference sessions
- Company will be recognized, and thanked, during the opening remarks of the Keynote Address or first session
- Half-page ad in the show guide sponsor to provide artwork for ad

#### **RELATIONSHIP BUILDING:**

- 5 complimentary conference passes
- Reduced rate for additional conference passes purchased

### INDUSTRY SPONSORSHIP

# \$7,500

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion of CLEAN WATERWAYS
- Company recognition/logo prominently placed in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company recognition/logo on entrance unit to the exhibit hall
- Company logo on signage throughout the event space, identifying as an Industry Sponsor
- Company recognition/logo on podium signs in conference session rooms
- Option to submit a marketing piece or company collateral into attendee tote bags. Attendees will pick up these bags when they check in at registration onsite.
- Company recognition in the show guide: logo, contact information and 50word description
- Option to submit (3) power point slides that will run during the breaks in the conference sessions
- Company will be recognized, and thanked, during the opening remarks of the Keynote Address or first session
- Company recognition in the mobile app and virtual platform

- 3 complimentary conference passes
- Reduced rate for additional conference passes purchased



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# MONDAY WELCOME RECEPTION SPONSORSHIP

# \$12,000 FOR EXCLUSIVE OR 2 AVAILABLE AT \$6,000 EACH

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.
- One dedicated HTML email to pre-registered attendees, inviting to CLEAN WATERWAYS reception (email designed by CLEAN WATERWAYS show management)

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company recognition in the show guide: logo, contact information and 50-word description
- Company recognition in the mobile app and virtual platform
- Company recognition/logo on sponsorship signage at the event
- · Company recognition/logo on entrance unit to the exhibit hall
- Company logo on signage in reception area, identifying as Reception Sponsor
- Company logo on beverage napkins at reception
- Company recognized as a sponsor in the power point presentation that runs during breaks in the conference sessions
- Marketing Material Distribution Option to place literature, bar item, or giveaway on a table in the reception area.

#### RELATIONSHIP BUILDING:

- 1 complimentary conference pass for shared option or 3 complimentary conference passes for exclusive option
- Reduced rate for additional conference passes purchased

## **LUNCH SPONSORSHIP**

## \$5.000

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion of the conference; company recognition/logo included in all pre-show event promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails. Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company recognition in the show guide: logo, contact information and 50-word description
- · Company recognition in the mobile app and virtual platform
- · Company recognition/logo on sponsorship signage at the event
- Company logo on signage in lunch area, identifying as Lunch Sponsor
- Company recognized as a sponsor in the power point presentation that runs during breaks in the conference sessions
- Marketing Materials Distribution-Option to place literature or giveaway on all seats in lunch area, or on tables in lunch area. Company is responsible for providing this item. Show management will distribute.

- 1 complimentary conference pass
- Reduced rate for additional conference passes purchased company



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# WI-FI SPONSORSHIP

#### \$5,000 (EXCLUSIVE)

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company recognition in the mobile app and virtual platform
- Your company name will be used as password for Wi-Fi login
- · Looping power point slide promoting Wi-Fi in all sessions
- Company recognized on signage throughout the event space
- Wi-Fi informational flyer with company recognition distributed at registration
- Company recognition in the show guide: logo, contact information and 50-word description

#### RELATIONSHIP BUILDING:

- 1 complimentary conference pass
- Reduced rate for additional conference passes purchased

# SANITIZING STATIONS SPONSOR

# \$5,000 EXCLUSIVE

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company recognition in the mobile app and virtual platform
- Company recognition/logo on sponsorship signage at the event
- Company recognition/logo at sanitizing stations throughout event space
- Promotion of sanitizing stations included in power point presentation that runs during breaks in the sessions

#### **RELATIONSHIP BUILDING:**

- 1 full conference pass
- Reduced rate for additional passes purchased

#### **MOBILE APP SPONSOR**

#### \$5.000 EXCLUSIVE

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Multiple email blasts promoting mobile app with company logo included
- Promotion of mobile app on event website

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company recognition in the mobile app and virtual platform
- · Company recognition/logo promoting mobile app onsite
- · Company recognition/logo on sponsorship signage at the event
- Promotion of mobile app included in power point presentation that runs during breaks in the sessions
- Splash screen with sponsor ad when app is opened
- Company rotating ad in virtual platform

#### RELATIONSHIP BUILDING:

- 1 full conference pass
- · Reduced rate for additional passes purchased

# POST-SHOW WEBINAR SPONSOR

#### \$5.000

Continue the conversations that you started at the Conference! Solidify your position in the market by connecting directly with the community in the weeks following the event. *Note: Could be positioned as a virtual roundtable discussion as well* 

- Webinar topic and speaker(s) up to you to determine
- Sponsor gets full webinar registration list with contact details
- Promotion via email, social media posts, and banner ads
- Sponsoring company to receive post-event webinar access for marketing purposes
- · Logo and company description on website



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# PADFOLIO SPONSORSHIP

#### \$5.000 (EXCLUSIVE)

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### CONFERENCE & EXHIBITION PRESENCE:

- Company recognition in the mobile app and virtual platform
- Company recognized on signage throughout the event space
- Company recognition in the show guide: logo, contact information and 50-word description
- Branded padfolios with company logo handed out to all CLEAN WATERWAYS attendees

#### **RELATIONSHIP BUILDING:**

- 1 complimentary conference pass
- · Reduced rate for additional conference passes

# LANYARD SPONSORSHIP

#### \$4,000 SOLD

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company logo printed on the official CLEAN WATERWAYS lanyard that attendees will wear the entire event
- Company recognition in the mobile app and virtual platform
- · Company recognized on signage throughout the event space
- Company recognition in the show guide: logo, contact information and 50-word description
- Company logo printed on badges alongside CLEAN WATERWAYS logo

#### **RELATIONSHIP BUILDING:**

- 1 complimentary conference pass
- Reduced rate for additional conference passes purchased

# ATTENDEE BAG SPONSORSHIP

## \$ 4.000 (EXCLUSIVE)

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company logo printed on the bag containing the literature for each CLEAN WATERWAYS conference attendee
- Company recognition in the mobile app and virtual platform
- Company recognized on signage throughout the event space
- Company recognition in the show guide: logo, contact information and 50-word description
- Option to submit a marketing piece or company collateral into attendee tote bags. Attendees will pick up these bags when they check in at registration onsite
- Company recognized as a sponsor in the power point presentation that runs during breaks in the conference sessions

#### **RELATIONSHIP BUILDING:**

- 1 complimentary conference pass
- Reduced rate for additional conference passes purchased

# **CHARGING LOUNGE SPONSOR**

### \$4,000 EXCLUSIVE

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website

#### CONFERENCE & EXHIBITION PRESENCE:

- · Company recognition in the mobile app and virtual platform
- · Company recognition/logo on sponsorship signage at the event
- · Company logo on a branded charging station on the exhibit floor in lounge area
- Company logo on signage in lounge identifying as sponsor
- Company recognized as a sponsor in the power point presentation that runs during breaks in the conference sessions

#### RELATIONSHIP BUILDING:

Reduced rate for conference passes



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# **BREAKFAST SPONSORSHIP**

### \$3,500 (2 AVAILABLE)

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- · Company recognition in the mobile app and virtual platform
- Company recognition/logo on sponsorship signage at the event
- Company recognition in the show guide: logo, contact information and 50-word description
- Company logo on signage next to breakfast area
- Company logo on coffee sleeves during breakfast
- Company recognized as a sponsor in the power point presentation that runs during breaks in the conference sessions
- Marketing materials distribution- Option to submit a marketing piece or company collateral into attendee bags onsite. Company is responsible for providing this item. Show management will distribute.
- Continental breakfast to be served to all attendees

#### RELATIONSHIP BUILDING:

- 1 complimentary conference pass
- Reduced rate for additional conference passes purchased

# **CONFERENCE TRACK SPONSORSHIP**

### \$3,500

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company recognition in the mobile app and virtual platform
- Company recognition/logo on sponsorship signage at the event
- Company recognition in the show guide: logo, contact information and 50-word description
- Company branded notepads and pens will be placed in the attendee bags handed out to ALL attendees
- Company recognized as a sponsor in the power point presentation that runs during breaks in the sponsored track
- Option to submit (2) power point slides that will run during the breaks in the track room

- 1 complimentary conference pass
- Reduced rate for additional conference passes purchased



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# **NETWORKING BREAK SPONSORSHIP**

\$2,500 (3 AVAILABLE)

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company recognition in the mobile app and virtual platform
- Company recognition/logo on sponsorship signage at the event
- Company recognition in the show guide: logo, contact information and 50-word description
- Company logo on signage in networking break area, identifying as networking break sponsor
- Company recognized as a sponsor in the power point presentation that runs during breaks in the conference sessions
- Marketing materials distribution- Option to submit a marketing piece or company collateral into attendee bags onsite. Company is responsible for providing this item. Show management will distribute.

#### RELATIONSHIP BUILDING:

Reduced rate for conference passes purchased

# **REGISTRATION SPONSOR**

\$2,500

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company recognition in the mobile app and virtual platform
- Logo recognition in online registration system
- Your company logo on kick panel of the CLEAN WATERWAYS registration desk

#### RELATIONSHIP BUILDING:

Reduced rate for conference passes

## **BEVERAGE STATION SPONSORSHIP**

\$1,500

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- · Company recognition in the mobile app and virtual platform
- Company recognition/logo on sponsorship signage at the event
- Company recognition in the show guide: logo, contact information and 50-word description
- Company logo on signage next to your sponsored beverage station
- Company logo on napkins at bar
- Option to place koozies or cups with company branding at sponsored beverage station

#### **RELATIONSHIP BUILDING:**

Reduced rate for conference passes

# **REGISTRATION PEN SPONSOR**

#### \$1,200 EXCLUSIVE

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company recognition/logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- Company recognition/logo included in all pre-show event promotion e-mails.
   Once contract is signed and logo is received, inclusion will begin.

#### **CONFERENCE & EXHIBITION PRESENCE:**

- Company recognition in the mobile app and virtual platform
- Company recognized on signage throughout the event space
- Company recognition in the show guide: logo, contact information and 50-word description
- Branded pens with company logo on pens at registration desk for attendees at check-in to use and take-away with them

#### RELATIONSHIP BUILDING:

Reduced rate for conference passes

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# ADD-ONS AND ADVERTISING

### PRE-SHOW E-MAIL BLAST

### \$1,200

One dedicated email blast to all registered CLEAN WATERWAYS attendees (at your choice of time). Your company must provide the content and we launch it through our database.

# **POST SHOW E-MAIL BLAST**

#### \$1.500

One dedicated e-mail blast to all registered CLEAN WATERWAYS attendees postshow. Your company must provide the content. Show management will launch it through our database

# WEB BANNER/CLEAN WATERWAYS HOMEPAGE

# \$1,000

Prominently display your banner ads on our event website. Get your banner ads active now as we'll keep them active through the show dates, encouraging attendees to visit the URL of your choice.

# **VIRTUAL EVENT PLATFORM BANNER AD**

# \$700

Display your banner ad on our virtual event platform. Banner ads are rotating and have prominent positioning on the virtual event homepage. You are able to link your ad to your virtual booth or your company website.

## SHOW FLOOR DECALS

#### \$750

Floor decals with company logo and booth number placed in 3 locations on the exhibit floor or conference area.

# ATTENDEE BAG INSERT OR GIVEAWAY ITEM

#### \$500

Option to submit an item (company literature or trinket) for bags that will be offered to ALL attendees when they get their registration badge onsite

### **MOBILE APP ALERT**

#### \$250

Send a push notification to everyone who's downloaded the mobile app. You provide the copy and the action (i.e. Visit our booth, check out our website, etc.), and we'll make sure everyone gets your message!

#### SHOW GUIDE ADVERTISEMENT

Purchase a full-page advertisement in the show guide — \$750 Purchase a half-page advertisement in the show guide — \$450



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# **VIRTUAL SPONSORSHIPS**

# VIRTUAL COFFEE BREAK SPONSOR \$5000 MULTIPLE AVAILABLE

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- E-mail promotion of v

#### **EVENT PRESENCE:**

- Digital branded \$5 gift cards from Starbucks will be emailed to all virtual registrants and you will have a designated unopposed virtual coffee break time where you can give a presentation or facilitate an informal discussion with virtual attendees
- Promotion of coffee break in schedule online and in virtual event platform
- Push notification/reminder email sent to virtual registrants to redeem gift card and attend your virtual coffee break
- Company recognition in the mobile app and virtual platform
- Company recognition/logo on sponsorship signage at the event
- Company recognized as a sponsor in the power point presentation that runs during breaks in the conference sessions

# VIRTUAL PRODUCT DEMO OR SPONSORED SESSION

#### \$2500 MULTIPLE AVAILABLE

#### **BRAND REACH:**

- Inclusion as a sponsor in all applicable advertising, marketing and promotion
  of the conference; company recognition/logo included in all pre-show event
  promotion e-mails.
- Company logo in the sponsor index on the CLEAN WATERWAYS website with reciprocal hyperlink to your company website
- E-mail promotion of virtual coffee break to all virtual registrants

#### **EVENT PRESENCE:**

- You will have a designated sponsored session time; session can include a topical presentation, product launch, demo, etc. Sponsors can interact with registered attendees of the session, publish polls, and the attendees can ask questions
- Promotion of sponsored session in schedule online and in virtual event platform
- Push notification/reminder email sent to virtual registrants to attend your sponsored session
- · Company recognition in the mobile app and virtual platform
- Company recognition/logo on sponsorship signage at the event
- Company recognized as a sponsor in the power point presentation that runs during breaks in the conference sessions